

Reading List, Workshop *Quantification and Human Differentiation*

Dan Bouk, *How Our Days Became Numbered: Risk and the Rise of the Statistical Individual*. University of Chicago Press, 2015. Introduction, Ch.1, Ch. 6.

Heike Wieters, “Between National Welfare Institutions and New European (Welfare-) Markets: German Life Insurance Industry and the Quest of Europeanization, 1945-1960,” in: Florian Greiner et al. (eds.), *Reconsidering Europeanization Ideas and Practices of (Dis-)Integrating Europe since the Nineteenth Century*. De Gruyter Brill, 2022, 385-405.

Richard Rottenburg and Eva Riedke, “On Technicisation: How to Create a Zone of Decolonial Translation?” in: Richard Rottenburg and Eva Riedke (eds.), *Translating Technology in Africa. Volume 2: Technicisation*. Brill, 2024, 1-52.

Eli Cook, “Money Talks: The Rise of Willingness to Pay Without Apology,” *History of Political Economy* 57 (2025), 141-174.

Tobias Werron, et al., “How Rankings Produce Competition: The Case of Global University Rankings,” *Zeitschrift Für Soziologie* 47, Nb 4 (2018), 270-288.

Tobias Werron and Leopold Ringel, “Where do Rankings come from? A Historical-Sociological Perspective on the History of Modern Rankings” in: Angelika Epple et al. (eds.), *Practices of Comparing: Towards a New Understanding of a Fundamental Human Practice*. Transcript Verlag, 2020, 137-170.

Laetitia Lenel, “Searching for a Tide Table for Business: Interwar Conceptions of Statistical Inference in Business Forecasting,” *History of Political Economy* 53, Nb. S1 (2021), 139-174.

Thomas Stapleford, *The Cost of Living in America: A Political History of Economic Statistics*. Cambridge University Press, 2009. Introduction, Part III.

At our two-day international workshop, we will discuss aspects of “quantification and human differentiation,” based on published work by acclaimed academics. The workshop will feature seven presenters who have published on the topic. The selection of texts listed above will be the basis for the workshop discussions. The keynote speaker will start us off with a longer presentation (approximately 20 minutes). Other presenters will have approximately 10 minutes to share the main arguments and findings from their research. The focus of the workshop are moderated discussions between the presenters and the workshop participants. Workshop participants are colleagues (PhD students, postdocs, and professors) from the Collaborative Research Center 1482 *Human Differentiation* and MA students and colleagues from the Obama Institute for Transnational American Studies.

All texts are available via Seafire: <https://seafire.rlp.net/d/d3c349d9810947c484b1/>